

## Message Text

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PAGE 01 STATE 299452

64

ORIGIN EB-07

INFO OCT-01 EA-07 ISO-00 COME-00 AID-05 CCO-00 CIAE-00

OTPE-00 FCC-01 INR-07 NSAE-00 OC-05 USIA-06 BIB-01

/040 R

DRAFTED BY EB/OCA/CD:EMFEATHERSTONE:FBP

APPROVED BY EB/OCA/CD:WRAU

USDOC/MEPD:LENGLESON (SUBS)

EA/K:PMAYHEW

EA/EP:MHENDERSON

USDOC/DIB/OT:MMOLINARI (SUBST)

USDOC/OIM:RKELLY (SUBS)

USAID/W:RELLERT-BECK

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P 192249Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL PRIORITY

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E.O. 11652: N/A

TAGS:ETEL, BEXP, KS

SUBJECT:ROK TELECOMMUNICATIONS PROJECT

REF : STATE 294790 AND PREVIOUS

1. ABI/ATT CONTACTED US DECEMBER 19 TO SAY THAT IT IS NOT REPEAT NOT ABLE TO UNDERTAKE BRIEF STUDY REQUESTED TO DETERMINE ROK POLICY ON SWITCHING SYSTEMS. BAIRD, WHO RELAYED MESSAGE THROUGH ATT WASHINGTON REPRESENTATIVE, SAID THAT ABI IS NOT STRUCTURED TO TAKE ON SHORT TERM CONSULTING PROJECTS OF THIS TYPE. ABI, BAIRD ADDED, IS NOT LARGE ORGANIZATION AND ITS PERSONNEL ARE NOW FULLY OCCUPIED WITH LARGE IRANIAN EXPORT CONTRACT, A FIELD ENTIRELY NEW TO ATT.  
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PAGE 02 STATE 299452

FYI ABI HAS NO RELATION TO ATT ACTIVITIES IN BRAZIL WHICH

CONSIST MERELY OF PUTTING IN NEW CABLE FACILITIES NOT REPEAT NOT OF DEALING WITH INTERNAL BRAZILIAN TELECOMMUNICATIONS SYSTEM.

2. BAIRD EXPLAINED THAT REGARDLESS OF CURRENT PREOCCUPATION WITH GOI PROJECT, ATT/ABI WOULD NOT WISH TO BECOME INVOLVED IN A SIMPLE POLICY RECOMMENDATION ON ESS WHICH WOULD NOT, IN ABI VIEW, REALLY DETERMINE DESIRED SHAPE OF FUTURE ROK TELECOMMUNICATIONS SYSTEM. BAIRD, WHO AGAIN EXPRESSED

STRONG RESERVATIONS THAT ANY STUDY GROUP COULD MAKE POLICY RECOMMENDATION ON BASIS OF TWO WEEK SOJOURN, HAS REVIEWED HIS DECISION WITH A NUMBER OF RANKING PEOPLE IN ATT. WASHINGTON ATT REPRESENTATIVE DID SAY THAT ATT IS INTERESTED IN FUTURE ROK TELECOMMUNICATIONS DEVELOPMENT AND WOULD BE HAPPY TO ADDRESS ANY ROKG PROPOSAL TO PARTICIPATE IN COMPREHENSIVE FULL STUDY OF TELECOMMUNICATIONS REQUIREMENTS. ABI BELIEVES SUCH STUDY WOULD REQUIRE

SEVERAL MONTHS. ABI/ATT WOULD NOT, HOWEVER, WISH TO PARTICIPATE IN ANY STUDY HAVING NON-HARDWARE EXCLUSION CLAUSE (PROHIBITION AGAINST STUDY GROUP OR ASSOCIATED FIRM SELLING EQUIPMENT).

3. WE PRESUME THIS MOVES US BACK SEVERAL SQUARES IN OUR EFFORTS TO PLACE POTENTIAL US SUPPLIERS IN ADVANTAGEOUS POSITION. WOULD ROKG BE INTERESTED IN REQUESTING ABI PERFORM FULL STUDY? REGRET NO REPEAT NO USG FUNDING AVAILABLE FOR THIS PURPOSE. WOULD ROKG WISH TO CONSIDER SHORT TERM STUDY PERFORMED BY ANOTHER US FIRM NOT ASSOCIATED WITH POTENTIAL VENDORS? KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELEPHONE SYSTEMS, STUDIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE299452  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EMFEATHERSTONE:FBP  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ORIGIN EB  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 294790  
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**Review Authority:** MorefiRH  
**Review Comment:** n/a  
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**Review Date:** 16 JUL 2003  
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**Review Transfer Date:**  
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**Status:** NATIVE  
**Subject:** OK TELECOMMUNICATIONS PROJECT  
**TAGS:** ETEL, BEXP, KS, US  
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